



# 2018

## ANNUAL REPORT

**ATELIERE FĂRĂ FRONTIERE**  
WORKSHOPS WITHOUT BORDERS

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Bucharest, Romania

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[www.atelierefarafrontiere.ro](http://www.atelierefarafrontiere.ro)

# ONE ASSOCIATION. 3 WORKSHOPS FOR



We collect, test, reuse and recycle Waste of Electrical and Electronic Equipment (WEEE). The collected equipment is either refurbished to be donated to schools in disadvantaged communities or turned into secondary raw materials.



18

employees in the work integration programme



123

tonnes of WEEE collected



265

B2B customers for WEEE collection



38%

WEEE collected reused



## EduClick – computer donation programmes in support of education

Data from the National Institute of Statistics from 2018 showed that the 1.7 million children enrolled in primary and secondary education have access to only 136,365 computers in their schools - the lowest ratio in the European Union. In these school cycles, there is a computer for every 12 children on average and one for every 20 children in rural areas.

The digital divide remains high in Romania. For this reason, Ateliere Fără Frontiere donates thousands of computers each year, all refurbished in the reconnect workshop for the social and professional integration of the disadvantaged. These donations made to schools, organisations and social institutions active in disadvantaged areas are possible with the support of our sponsors, and they advance education, social integration and vocational training projects where the need is the greatest.

With support from:



The "Green Click" Certificate rewards companies that have chosen to fulfil their legal obligations through **reconnect**, supporting a sustainable, environmentally friendly and socially responsible WEEE management system.



2163

computers donated through digital solidarity projects:  
*Click on Romania,  
Give a Helping Byte,  
Future Makers*



174

donation recipients:  
educational, social and  
cultural institutions,  
associations and  
foundations



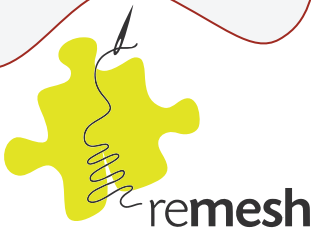
38 418

end beneficiaries,  
over 90% children and  
young people

**THE SOCIAL AND PROFESSIONAL SCHEME FOR WORK INTEGRATION** proposed by Ateliere Fără Frontiere is a personalised social activation service for people in great difficulty aiming at personal and social stability but also at (re)building sustainable employability. The standard programme lasts 24 months, to which can be added 12 months divided into 3 stages, if the person faces more severe difficulties.

At the end of the social and professional scheme for work integration offered by Ateliere Fără Frontiere, vulnerable people are supported to join the conventional labour market or protected forms of employment.

# SOCIAL + CIRCULAR + SOLIDARITY ECONOMY



We collect outdoor advertising waste (PVC banner and mesh) and turn them into bags, wallets, pouches and other promotional accessories that are ethical, useful and highly customisable, mostly for corporate events.



8

employees in the work integration programme



6961

remesh products specifically made for and sold to responsible clients



31

client companies, institutions and NGOs - 90% B2B sales

remesh is a project born in 2011 in response to a social problem. In Romania, there are no recycling solutions to protect the environment from outdoor advertising materials after the campaigns they were created for end. OOH advertising campaigns have a life span of only a few days or weeks, and their number is very high. Thus, at the end of an advertising campaign, the used mesh prints and banners become trash to be sent to the landfills, polluting and contributing to climate change.

Through the remesh workshop, we turn these advertising banners into unique, ethical and useful products, that carry a message of responsible consumption and respect for both people and the environment.

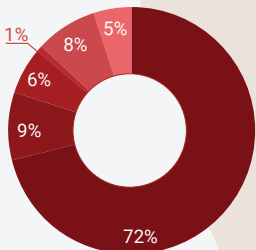
www.remesh.ro

## FINANCIAL REPORT

### AFF 2018 TOTAL SPENDING

Staff	453 441
Rent and utilities	55 367
Administrative & functioning	37 030
Communications	4 780
Production consumables	50 623
Investments	29 961

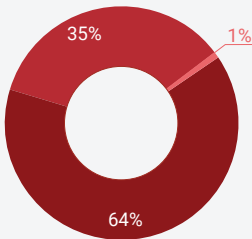
631 202 EUR



### AFF 2018 TOTAL INCOME

Public funding	5 734
Corporate sponsorships	417 185
Economic activity	231 978

654 897 EUR



Since 2008, we have employed 208 people in our work integration programme. Over 50% of them exited the programme towards a stable job.

REFERENCE & SELECTION 1 month	ADJUSTMENT 2 months	STABILISATION I 6 months	>>
SOCIAL COUNSELLING	Urgent social solutions	Socialising, soft skills, personal development	
PROFESSIONAL COUNSELLING	Adapting to the workplace	Professional life skills	



# FOR BOTH PEOPLE AND THE ENVIRONMENT



We cultivate social solidarity while promoting sustainable development, through organic agriculture and the management of organic waste from retail and HoReCa, to contribute to food solidarity and compost production.



At the Bio&Co farm in Ciocănari, Dâmbovița County, member of Réseau Cocagne France, we cultivate over 80 varieties of vegetables on four organic agriculture certified hectares of land, of which 4000 m² represent greenhouses. The vegetables are distributed through a short supply chain, directly to subscribers, in weekly baskets delivered to their office or delivery pick-up locations in Bucharest.



15

employees dealing with social exclusion



3 015

weekly organic vegetable and fruit baskets delivered to subscribers



621 t

organic waste collected, out of which:



595 t

transformed into compost



26 t

vegetables and fruits saved and donated



52 000

hot meals offered to the elderly, disabled, homeless

The **Bio&Co workshop** is a complex project that contains three additional components serving the environment and people:

- ✚ a programme to **combat food waste** by collecting unsold foods (Carrefour) and restaurant meal scraps (Accor Hotels), sorting them to be donated or to enter compost production
- ✚ a **food solidarity programme** in partnership with the Social Assistance Services of the Municipality of Bucharest (DGASMB) for the beneficiaries of the social canteen "Ominis" and those of the "Theodor Pallady" centre
- ✚ a **pedagogical project** (under development with the help of volunteers from partner companies) to raise awareness among students and the general public about the importance of sustainable agriculture, healthy eating and conserving biodiversity, local and responsible consumption, the circular economy

www.bio-co.ro

>>	 <b>STABILISATION II</b> 6 months + 6	 <b>PROFESSIONALISATION I</b> 5 months + 3	 <b>PROFESSIONALISATION II</b> 5 months + 3	 <b>MONITORING</b> 6 months	
	Reconstruction of social and family ties		Psychotherapy, building self-esteem, confidence in others		Personal and social stability
	Skill review, defining a professional project		Individual training and job qualification plan		Internships, interview preparation, job mediation
					Durable employability

# WORK INTEGRATION



**The Ateliere Fără Frontiere (Workshops Without Borders) Association is a Romanian non-profit organisation founded in 2008 for the social, professional and civic integration of vulnerable, excluded and marginalised people.**

Social benefits (allowances, financial aid) and passive social services are meant to stabilise the person in difficulty. The problem is that, in Romania, there are no integrated services for activating the vulnerable people who are physically able to join the labour market, which would combine the passive assistance system with one of social and professional support for integration, thus these people are left out of any effective reintegration system.

**Work integration** is the key to this challenge. In most EU countries, there are public policies that implement this methodology for the activation of people excluded from the labour market. Ateliere Fără Frontiere has created 3 work integration enterprises based on these principles, which offer:

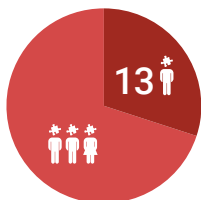
- ✚ job placement with an employment contract and a salary, to give beneficiaries access to more rights, to rehabilitate them and help them learn work-related skills
- ✚ personalised services for social support, counselling for integration, psychotherapy and pedagogical accompaniment for skill building

The beneficiaries of the social and professional support services employed in these work integration social enterprises are people who accumulate multiple difficulties:

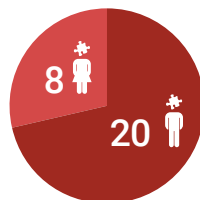
1. No professional project	8. Long-term unemployment
2. No qualifications, dropouts	9. Homelessness
3. Family difficulties	10. Addictions
4. Domestic violence	11. Convictions, probation
5. Financial difficulties	12. Missing legal documents, human trafficking victims, illiteracy
6. Health issues, disabilities	
7. Behavioural problems	

On average, an AFF employee in the work integration programme deals with **7.4 difficulties**.

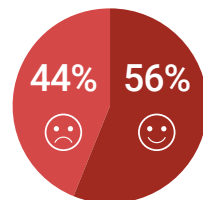
The beneficiaries are selected based on their motivation to work and make life changes. These people arrive at AFF, through our partners - public institutions and NGOs providing medical-psycho-social services - when they cannot be activated only by training, vocational counselling, professional orientation or direct placement on the labour market. They need an integrated socio-professional accompaniment and job placement, before joining the conventional labour market.



**43** referred potential beneficiaries leading to **13** integration hires



**28** beneficiaries in the work integration programme



**56%** exits by employment on the conventional labour market

## REFERRAL PARTNERS IN 2018:

Samusocial, Valentina Association, FREE Association, Găești Penitentiary, Motivation Foundation, DGASPC Ilfov, GRADO, Life and Light Foundation, The Bucharest Probation Service, Sensiblu Foundation, DGASPC Sector 1, DGASPC Sector 4, Concordia, CUPA Sector 4, Paia Obregia, Jilava Penitentiary

# THEY HAVE SUPPORTED US IN 2018



**THANK YOU!**

## IN 2018, THEY WERE AFF EMPLOYEES, MEMBERS OR VOLUNTEERS:

Roxana Albion - Alexandru Alecu - Mirela Alexe - Franco Aloisio - Paula Apreutesei - Claudia Babaciu - Gica Badea - Constantina Bălașa - Răzvan Balmuş - Monica Bocu - Sanda Boriga - Ioana Bozan - Antoine Buard - Teia Ciulacu - Gema Cobzariu - Florian Constantin - Ion Constantin - Paul Antonio Constantin - Lorita Constantinescu - Ovidiu Dinescu - Jana Dinu - Liviu Drăghici - Vasile Drăgun - Adrian Enache - Andrei Ene - Mădălina Esztian - Sebastian Georgescu - Ghiorghe Gherghina - Andrei Gidea - Flavian Grecu - Emilia Hultoaă - Gabriel Ionescu - Cristian Irod - Alexandru Laibăr - Gabriel Manea - Marana Matei - Corina Mateoiu - Carmen Micu - Florina Micu - Cristian Mocrii - Florea Năstase - Anemari Necşulescu - Florin Niculae - Ionel Niculae - Lavinia Niculae Constantin - Ruxandra Novotny - Diana Opişan - Patrick Ouriaghli - Raluca Ouriaghli - Cristina Pasat - Mihai Perdun - Raluca Popescu - Teofil Popovici - Ana Racheleanu - Niculae Şerban - Daniel Seserman - Tudorița Simion - Adrian Solomone - Virgil Țifescu - Constantin Toarbă - Constantin Toma - Ovidiu Toma - Denisa Tomulescu - Niculina Tudor - Julieta Troancă - Samuel Troancă - Angela Ursu - Anna Varga - Georgiana Vasile - Florin Vlad - Gabriel Voicu