

Annual report

2020



ateliere
fără frontiere
| SOS GROUP |



Doing good is in our nature!



In people we trust!

We believe that every human being has a goal to achieve and that we all deserve a second chance. Ateliere Fără Frontiere was established to facilitate the access of people from vulnerable backgrounds to the labor market, in order to build their self-confidence, professional and personal independence.

THE INSERTION PROGRAMME AT ATELIERE FĂRĂ FRONTIERE



REFERENCE & SELECTION
1 month



ADJUSTMENT
2 months



STABILIZATION
6 months



STABILIZATION II
6 months + 6



SOCIAL COUNSELLING



Urgent social solutions



Socialising, soft skills, personal development



Reconstruction of social and family ties



PROFESSIONAL COUNSELLING



Adapting to the workplace



Professional skills



Skill review, defining a professional project



PROFESSIONALISATION I
5 months + 3



PROFESSIONALISATION II
5 months + 3



MONITORING
6 months



Psychotherapy, building self-esteem, confidence in others



Acceptance of change, recovery of autonomy



Personal and social stability



Individual training and job qualification plan



Internships, interview preparation, job mediation



Durable employability

In change we trust!

How difficult is it for a person to access the conventional labor market facing the following challenges: long-term unemployment, addictions, probation, custodial sentences, school dropout, domestic violence, homelessness, human trafficking?

1. No professional project	7. Behavioural problems
2. No qualifications, dropouts	8. Long term unemployment
3. Family difficulties	9. Homelessness
4. Domestic violence	10. Addictions
5. Financial difficulties	11. Convictions, probations
6. Health issues, disabilities	12. Missing legal documents, human trafficking victims, illiteracy

We have over 13 years of expertise in preparing, placing, and supporting people into life-changing professions that would otherwise be inaccessible.

We offer a stable job, insertion services and pedagogical support for skills training and work experience. The social and professional independence program lasts two years, being divided into several stages, and at the end of this course our beneficiaries find support in securing a job on the conventional labor market or in social enterprises.

People in socio-professional integration programs also participate in a series of courses to be more aware of a healthy and independent life.

In the context of the pandemics, our focus switched to building people's resilience by offering training on Covid-19 prevention on a regular basis. A very useful course that enjoyed maximum participation was the financial education course developed in partnership with the Casa Ioana Association within the Banometru program conducted by the Association for Education for Real Life (AEVR), the Association for Community Relations (ARC) and ING Romania.

"I'll think twice before I spend money and I'll start to save some money, even a small amount, every month"

- says Vasile, one of the beneficiaries of the educlick workshop, at the end of a session on financial education.

2020

34 beneficiaries in the insertion program
60% insertion successful rate

2008-2020

234 beneficiaries in the insertion program

We make a difference in social economy!

The social economy contributes to job creation and social inclusion, being a vector of economic growth, innovation and sustainable development. Social economy entities are most often represented by micro, small and medium-sized enterprises, cooperatives or non-governmental organizations that offer reliable solutions to those who would not otherwise have access to a decent and safe life. Their impact at the local level or for marginalized or disadvantaged social categories is extremely important, often being crucial. Together with colleagues from social enterprises in Romania and in Europe, we want to contribute to a legislative framework that provides subsidies depending on the number of vulnerable people employed and specialized staff. We believe that by funding the social economy sector, transformation can be achieved, providing resources to the organizations that have a social and economical impact.



Damien Thiery - Executive director at Ateliere Fără Frontiere
Makkai Péter - State secretary - Minister of Labour and Social Protection

We live in a circular economy!

Ateliere Fără Frontiere is a circular economy platform through which innovative solutions for waste management are identified such as refurbishing and reuse, which have a much lower environmental impact than recycling. Through educlick we implement a sustainable solution to cover the need of school computers and for students from vulnerable communities through donations of refurbished used computers.

remesh is an alternative to purchase accessories and promotional products for businesses and event organizers that can offer green gift bags to employees or guests made from waste advertising materials that do not have a recycling solution.

At our farm - bio&co, we grow organic vegetables and deliver them directly to consumers (farm to fork). We are careful not to waste vegetables, the surplus being either donated to social canteens or processed into canned goods for autumn-winter season. Organic waste generated on the farm is turned into compost.

We love our community!

We have joined forces with SOS Group, the largest network of social enterprises in Europe, comprising over 600 humanitarian associations and projects from around the world. Along with them, we can have a global vision of the social economy implemented locally, but with an international impact.

**Ateliere Fără
Frontiere is
part of**



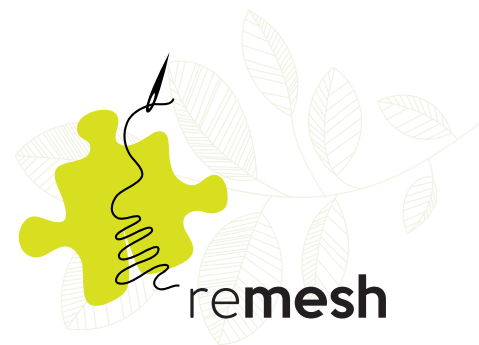
Workshops for the greater good

The socio-professional insertion is made within the three workshops that offer green and responsible jobs, with care for the environment and social inclusion.



educlick - we collect electrical and electronic waste that we dismantle and recycle, or, in the case of used IT equipment, we refurbish and offer it to educational institutions and children from disadvantaged backgrounds.

remesh - we reuse the advertising banners and meshes to make new fashionable and sustainable products.



bio&co - we grow organic vegetables with respect for the land at the social farm in Ciocănari, Dâmbovița County, then sell them locally to our subscribers.



educlick is a platform through which we collect electrical and electronic waste, refurbish used computers and donate them to schools and children in marginalized communities or in less developed areas.

In reusable waste we trust!

We are the only collector of electrical and electronic waste in Romania that is authorized to reuse, contributing to the achievement of national environmental objectives in this field.

When evaluating the positive impact on the environment, each discarded laptop generates 180 kg of carbon dioxide into the atmosphere. The amount is comparable to the CO₂ absorbed by 9,144 trees in a sunny day or 32 cars taken out of traffic for 24 hours. We can only imagine how well we did by saving the 159 tons of waste from landfill through recycling, reuse and refurbishing.

We collect used IT equipment as electrical and electronic waste, which can be refurbished and which otherwise would end up in recycling or maybe even in landfills. Components that are no longer up to date with market requirements are dismantled and recycled. Performant components are reconditioned and assembled into new computers.



Towards a digital future!

The Covid-19 outbreak for a quarter of children in Romania meant that their education was disrupted due to the lack of access to a computer. The demand for computers that we received has increased 4 times compared to previous years, consisting of about 7.000 computers. Starting with the end of 2020, we donated 75 computers every three days. Hundreds of organizations, companies and individuals responded to our calls to collect IT equipment, especially computers, to support students who did not have one at home to continue their schooling.

2020

2.150 donated computers

5.604 students and teachers connected to the online school

16 employees in the insertion program

159 tons of WEEE collected

125 tons of recycled WEEE

34 tons of reused WEEE



refurbished
laptop

saves



CO2 in the
atmosphere

the equivalent of



CO2 absorbed by
9.144 trees
in a sunny day

or



32 cars taken
out of traffic
for 24 hours

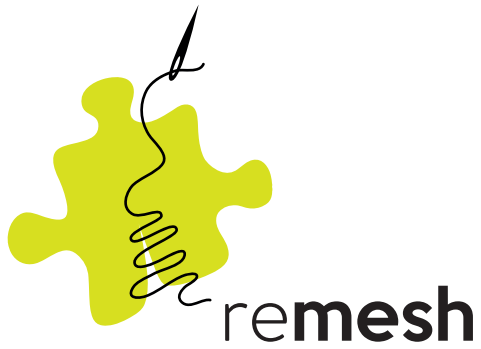
In 12 years
of activity

19.000
donated
computers



470.000
beneficiaries





We believe in second chances!

At the remesh workshop, we hire people from vulnerable backgrounds, especially women, who benefit from our socio-professional integration and learn the secrets of the tailoring profession. We process advertising materials - banners and meshes, which we transform into sustainable fashion and home&deco products.



**7.999 remesh
products produced
in 2020**

**66.602 remesh
products produced
in 9 years**



**120.000 meters of
banners and advertising
meshes saved and
reused**



Reusing advertising materials



**They don't end up
as waste**



They get a new life

Sustainable fashion is the future

remesh has a significant environmental impact, by reducing waste and pollution, due to the reuse of waste Out-of-home (OOH) advertising materials (banner, mesh), which would otherwise end up in landfills, having no recycling solution. We turn them into sustainable and useful products, from the fashion and home&deco categories.

The workshop is dedicated to women from vulnerable backgrounds and addresses an easy-to-learn profession and a specialization for the future - tailoring. All products are sold to companies or consumers, in the new online shop, available on remesh.ro

Maria - 46 years old, finalist of the socio-professional integration program at Ateliere Fără Frontiere:

I received the biggest help at Ateliere Fără Frontiere and its people. Everyone is here with their story, with their problem, and I learned a little from each one. I lived each stage patiently and wished for the best. I asked for and allowed myself to be offered help to get up and I received it at its fullest.

When I finished the two and a half years of the insertion program, together with the insertion counselor who helped me make a professional plan, I immediately found work at a sewing atelier for work equipment.



Our second nature!

We respect the earth and nature. We respect people in vulnerable communities and we are here to support them. The bio&co farm was set up in Ciocănari, a commune near Bucharest, to offer a chance to those residents who live in difficult conditions, who do not have the opportunity to access a stable workplace.

The online store bio-co.ro offers vegetables produced on the farm, and has the mission of being an aggregator of sustainable products, local producers who practice organic farming and social enterprises that offer local products and support people and the environment.

We want to protect the environment and distribute vegetables in a short circuit, in the form of a subscription. We want to encourage urban agriculture and local production, while providing healthy, responsibly grown food.



4.250 delivered baskets



**80 varieties of
certified vegetables**



**24 vulnerable
employees**



Stronger, together!

We believe in the professionalism of our colleagues in the country and all over the world, in their successful solutions and expertise to improve our performance and to contribute to the development of the social sector in Romania.

Mob'In Europe - Inclusive mobility in Europe

Mobility is vital for vulnerable people as it provides access to the resources necessary for a decent life. Active inclusion enables every citizen, including the disadvantaged, to participate fully in the society and, in particular, to have a job. The Mob'In Europe project was carried out between 2019-2021 by CAIPS, the Walloon Federation of Social and Professional Insertion Operators, in partnership with Mob'In France, the French Network of Mobility Operators and Ateliere Fără Frontiere. The project aimed to establish a training offer for mobility and for driving lessons adapted to the needs and resources of disadvantaged people, to make policy recommendations for inclusive mobility and to create diagnose tools related to the mobility of people in socio-professional integration. The project is co-financed by the Erasmus + Program, EU program for Education, Training, Youth and Sport 2021-2027.

With the support of the
Erasmus+ Programme
of the European Union



Net-Works

Net-Works is a project that brings together social insertion enterprises and their networks from eight European countries. Cooperation is the main pillar of the project to move forward the European policies for social economy organizations that serve the disadvantaged public through socio-professional support. The project aims to create networks of social enterprises and improve their capacity to become sustainable and to play the role of the social economy in the participating countries and in Europe. Project co-financed by the Erasmus + Program, EU program for Education, Training, Youth and Sport 2021-2027.

With the support of the
Erasmus+ Programme
of the European Union



WISE (Work Integration Social Enterprises) for Digital Upskilling

The project aims to increase the capacity of vulnerable people to integrate into the labor market by developing digital education training and improving the mentoring skills of those who work in social enterprises and train the vulnerable people. Ateliere Fără Frontiere together with its partners Formació i Treball (Spain), Brigades Nature (France), ENSIE (Belgium, EU) and RISE România, with the financial support of Erasmus + will collaborate to achieve tools necessary for the development methodologies for socio-professional support of social inclusion enterprises, in partner countries and at European level. Project co-financed by the Erasmus + Program, EU program for Education, Training, Youth and Sport 2021-2027.

With the support of the
Erasmus+ Programme
of the European Union



FINANCIAL REPORT

k RON

- Economic activity
- Corporate sponsorships
- Public funding

TOTAL INCOME

INCOME 2020

1.389
2.439
87

3.916

k RON

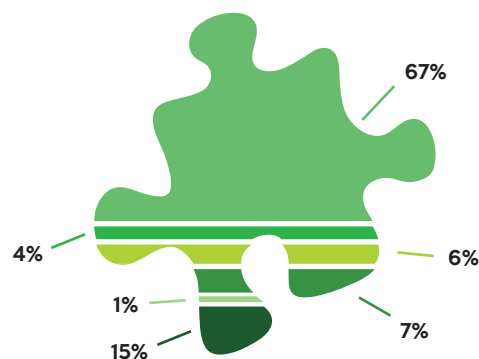
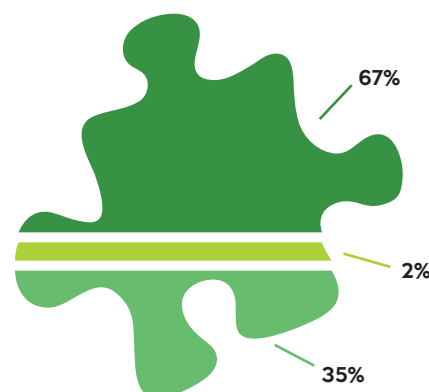
- Staff
- Rent and utilities
- Administrative and functioning
- Communications
- Others
- Amortization

TOTAL EXPENSES

EXPENSES 2020

2.047
221
188
32
454
120

3,061



*In 2020, the Association had investments in bio&co farm worth 470 thousand lei.

This material was produced with the financial support of the Active Citizens Fund Romania, programme funded by Iceland, Liechtenstein and Norway through the EEA Grants 2014-2021. The content does not necessarily reflect the official position of the EEA and Norway Grants 2014-2021; for more information visit www.eeagrants.org.

Thank you to all the people who joined the Ateliere Fără Frontiere mission in 2020!

educlick

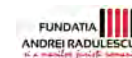
Operational partners:



Strategic partners:



Sponsors:



PITECH+PLUS Educație Informală, Asociația Via Domini

bio&co

Strategic partners:



Sponsori:



remesh

Strategic partner:



Ateliere Fără Frontiere

Sponsors and financiers:



Special thanks to:

